



## Juan Francisco Moreno Cupas

### Associate

Panama

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Juan Francisco Moreno is an Associate who is part of the Corporate and Business Law/M&A, Banking and Finance, Real Estate, Data Privacy and Private Clients practice areas.

He has more than 10 years of experience advising local and international companies that include multinationals, family wealth management offices, multilaterals, national and international banks, investment funds and private clients in the real estate, banking and services sectors.

Juan Francisco has advised clients with corporate and commercial contracts, including leading the negotiation and drafting of agreements for the sale and/or purchase of all types of assets, assisted clients with shareholder agreements, corporate governance matters, incorporation and structuring of corporate vehicles as well as due diligence processes. His clients include pharmaceutical companies, developers, hotels, investors, family offices, banks, financial institutions, and software companies. Juan has also advised clients with project finance and has advised multilateral companies and government agencies with their financing to Panama.

#### INDUSTRIES

Corporate  
Financial services  
Data Protection  
Technology  
Real estate  
Commercial and Professional Services  
Retail trade

#### PRACTICE AREAS

Corporate and Commercial Law  
Fusions and acquisitions  
Banking and Finance  
Real estate law  
Data Protection

#### BAR ADMISSIONS

Admitted to practice law in the Republic of Panama.

#### MEMBERSHIPS

National Bar Association, 2014

#### EDUCATION

Bachelor of Law and Political Science, cum laude, Universidad Católica Santa María la Antigua, 2011

Master of Laws (LL.M), University of Virginia School of Law, 2013

Master of Laws (LL.M), University of Pennsylvania School of Law, 2014

Wharton Business and Law Certificate, Wharton Aresty Institute of Executive Education, University of Pennsylvania, 2014

#### LANGUAGES

English  
Spanish

### RELEVANT CASES

Legal advice in the selling of companies and their assets located in Panama, valued in approximately US\$1,000,000.00, for a private equity company located in the United States of America. Juan Francisco carried out the negotiation of terms and conditions, drafting of the purchase agreements, and execution of the agreements, among other necessary actions to complete the sale of the company and its assets.

Legal advice to an internationally recognized wholesale group in the reviewing and drafting of all commercial agreements with their service providers, specific client agreements, corporate restructuring for several operating companies of the group and advising on transactions such as the lease and sale of real estate property and corporate restructurings, all product of a merger between companies.

Legal advice to a food production group in Panama on entering business with a Fintech company to provide clients with digital wallets and issue debit and prepaid cards. Juan Francisco represented and advised the client on the drafting of contracts, agreements and policies, structuring the legal transaction, and carrying out communications and meetings with the bank and trust companies supporting the Fintech operation, relationship and contracts.

### MEMBERSHIPS

National Bar Association of Panama.

Chamber of Commerce, Industries and Agriculture of Panama.

Panamanian Chamber of Information and Communication Technology.